THE LAUNCH CANADA CHALLENGE 2023

Rocket Launch Competition



Sponsorship Package



Message from the President



On behalf of our whole team, I'd like to thank you for your interest in sponsoring the Launch Canada Challenge.

The aerospace industry is experiencing unprecedented and rapid change. In Canada, there is a surge of grassroots interest in rocketry. Today there are over 25 university rocket teams across the country with **more than 1,000 active student members**. These student teams are in many cases **the largest engineering design teams at their schools** and are pushing the envelope in the multidisciplinary field of

rocketry like never before: innovating in everything from aerostructures, composite materials and advanced manufacturing, to avionics and even liquid and hybrid propulsion. Traditionally, this has not been an area of technological focus in Canada and so far, these students have received little support or acknowledgement in their home country, even as they win top honours abroad at international competitions. Yet many have gone on to found their own launch vehicle and spacecraft companies, and are now transforming the industry and building whole new capabilities in Canada and internationally!

Now is the time to help Canadian students soar to new heights. The Launch Canada Challenge is the first engineering competition of its kind in this country. This annual event supports and advances the science, engineering and business of rocketry, space launch and their related fields while **fostering collaboration locally and internationally** and **building a strong culture of safety**.

With the support of bold, visionary partners like you, we combine the excitement of advanced rocketry with real, industry-driven challenges. We unite the diverse, highly motivated and rapidly growing group of students, help unlock their full innovative potential, and help them take their place as the engineering leaders of tomorrow.

We hope you'll join us!

Adam Trumpour President, Launch Canada Challenge





Our Mission

Launch Canada's mission is to support and advance the science, engineering and business of rocketry and space launch in Canada, and to use the excitement of rocketry to educate students and the public in science, technology, engineering and mathematics and empower them to become leaders of tomorrow. We seek to unite industry, academia and government to help unlock their full innovative potential, grow the industry, and expand international space community collaboration.

What is the Launch Canada Challenge?

The Launch Canada Challenge is Canada's national rocket engineering competition. An annual event, it brings together the passionate and rapidly growing amateur and student rocketry community, numbering well over 20 universities and colleges from coast to coast.

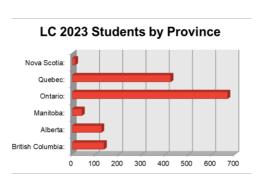
Through our competition event, special projects, and events throughout the year, it connects these students with partners in industry, academia and government to facilitate the development of unmatched talent in the interdisciplinary field of rocket engineering, while fostering a strong culture of safety.

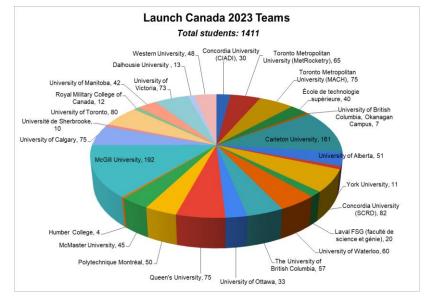


Who Participates in Launch Canada?

Launch Canada unites nearly all the student rocket teams in Canada! Over 1400 students from coast to coast, from 26 different universities and colleges. Many are now among the largest design teams at their respective schools.

- 25% identify as female
- 39% identify as minority
- 95% undergrad
- 5% graduate

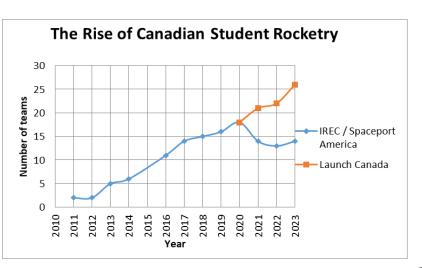




A Grassroots Engineering Movement

Rocketry is the largest and fastest growing area of student space-related activity in Canada, by a wide margin. In a traditionally very regional industry, student rocket teams have been creating pathways into the aerospace industry for large segments of the country where none existed before.

They are creating new opportunities for more Canadians





Why Sponsor Us?

Exposure

This initiative is the largest space-focused engineering event in Canada, and we want to take every opportunity to showcase those who help it to take off: to our students, participants, sponsors, and the public at large. Through social media, our website, traditional and industry-specific media, our network of students and partner organizations, and the competition event itself, we'll make sure everyone knows you support Canadian students and innovation.

Simply put, there's nothing else like it in Canada.

Talent

Rocketry is a challenging, multidisciplinary field: one where Canada has limited past experience. Yet over 1000 students across the country are doing it anyway—and excelling. Past students have even gone on to found their own launch vehicle and satellite companies! The sort of people who persevere in taking on challenging aerospace projects in spite of the roadblocks are the sort of people who will be the innovation leaders of tomorrow. They have shown they're among the best in the world in all the areas that make up rocketry. Soon they'll be entering the workforce.

We think you should meet them.

Collaboration

We know that when diverse Canadians come together, there's no limit to what we can achieve. Our students represent exceptional talent and drive. We want to unite it with industry, academia and government to help these innovators to soar to new heights. As sponsors, we encourage you to actively participate: as judges, mentors, challenge designers, advisors, or speakers. Connect with the students as they work on ambitious projects. Contribute and showcase hardware, software or manufacturing services and support the innovation ecosystem that the participants are joining.

Let's show the world what we can accomplish... together!







Timeline

November 2022 Student design presentations

> July 2023 Final report submission & virtual safety inspections



September 2022 Team registration and onboarding

Winter / Spring 2022 Design reports and progress updates

August 2023 Launch Canada competition & conference

The Road to the Competition Ongoing events to build momentum:

Design Reviews

Winter / Spring

- Student presentations, report submissions and progress updates
- Opportunity for Launch Canada reviewers to critique student projects, provide feedback and guidance

Special Projects

Throughout the year

- Intensive, collaborative hands-on learning experience covering the practical side of rocket propulsion testing and safety
- Showcasing professional hardware and practices
- Current project: turbopump development



The Launch Canada Competition

The Competition

Launch Canada's signature event, the annual competition takes place over a full year. Teams from universities nationwide design, manufacture and test sophisticated rockets with advanced avionics and payloads, engaging in rigorous systems engineering and design reviews and obtaining feedback from Launch Canada's mentors and volunteers. This culminates in a **conference day** and several days of **launches** in August, in **Cochrane**, **Ontario** where the students put their work to the test and fly or demonstrate their projects under **controlled and safe** conditions.

Beginner	Advanced	
 Entry-level challenge Design, build and launch a rocket using large off-the-shelf rocket motors Typical altitudes of 3 km Additional "payload challenge" for innovative payload design 	 Experienced teams flying sophisticated vehicles Student-developed hybrid or liquid rocket engines Altitudes above 5 km Emphasis on overall systems engineering Incentivizes innovative technologies and concepts 	

Tech Challenge

Technology Development

- Design-build-test challenge for component and subsystem-level technologies to solve real technical challenges facing the industry
- Emphasis on entrepreneurialism
- Opportunity for partner organizations to sponsor specific challenges





The Launch Canada Competition

Conference Day

The opening day of the event, it includes:

- Student Exhibit Area
- Trade Show for Sponsors
- Networking among students, sponsors and attendees
- Talks and keynotes by sponsors & industry leaders
- Judging & safety inspections







Launch Days

The climax of the competition is the launch event! Taking place over several days at a remote location, it includes:

- Base camp where teams prepare their vehicles
- Sponsor & vendor area
- Mission control & viewing area
- Launch pad areas



After passing a final flight safety inspection, teams are allowed to the pad area for the final test of the year's work!









Special Projects

Launch Canada provides unique learning opportunities for students outside of the main competition as well. In the summer of 2021, 70 students came from across Canada to learn what it takes to fire a liquid rocket engine, see professional hardware and safety practices in action, and work through months of preparations and testing, culminating in a flawless engine firing.

In 2022-2023 we're taking it to a whole new level and developing the **first rocket engine turbopump** in

Canada, as well as compact, high-power electric pumps, with demonstrations at Launch Canada 2023. This will give students a broad learning opportunity that is unprecedented, while creating new technologies that do not currently exist in Canadian industry.

Intense, Real-World Engineering

Hands-on projects teach real-world skills and make theory come alive like nothing else can. They display to students the systems engineering, technical and management rigor that is expected by industry and introduce safety concepts and practices, while enabling cutting-edge technology development and demonstration at the lowest possible cost.















Launch Canada Turbopump Project

Turbomachinery is among the most challenging aspects of professional rocket propulsion systems. Attempting a turbopump development is almost unheard-of for students and amateurs, and few university programs teach these subjects at more than a superficial level. *Launch Canada is changing this.*

Over 100 participating students from schools in BC, Alberta, Manitoba, Ontario and Quebec

Objectives

Develop the first rocket engine propellant turbopump in Canada

- Initial electric motor driven fuel & oxidizer pumps by August, 2023
- Fully-integrated gas turbine driven version by August, 2024
- Full pump-fed test firing of existing 5 kN thrust rocket engine

Unprecedented hands-on , practical learning opportunity

- Create highly skilled students to drive tomorrow's aerospace workforce
- Basics of systems engineering
- Engine cycles, theory of gas turbines & pumps
- Mechanical systems: bearings, seals, rotordynamics
- Electric motors, batteries & drivetrains
- Analytical tools & modelling, AxSTREAM, Flownex
- Instrumentation, controls, data acquisition
- Safety & testing practices

Broad collaborative footprint

- Engage students from across the country
- Engage and build industrial capacity & academic expertise domestically
- Engage with international partners to build connections with Canadian talent, companies and capabilities







Education and Inspiration

Launch Canada's mission is to provide students with unprecedented real-world learning opportunities, and we take a holistic approach to accomplish this. In addition to our competition and project-based activities, we host an ongoing series of virtual talks for our students.

These talks span a broad range of subjects that reflect the highly multidisciplinary nature of rocketry. Past talks have included "fireside chats" with industry leaders, sharing their own stories, insights into the industry, and inspiring advice, as well as technical talks on safety, systems engineering, entrepreneurship, and a broad range of technical subjects.

We welcome the chance to provide speaking opportunities to our partners, and are happy to work together to develop talks or training sessions. These can include relevant technical subjects, info sessions to build awareness of the industry, or personal talks to share advice and lessons learned.



Peter Beck Founder, President & CEO, Rocket Lab



Dr. Justin Hardi Head, Rocket Propulsion Technology Dept, DLR Institute of Space Propulsion



Tom Mueller Co-founder & head of propulsion, SpaceX



George T. Whitesides Ex CEO, Virgin Galactic & <u>The Spaceship Company</u>



Mike Mullane Veteran space shuttle astronaut, author



Tory Bruno President & CEO, United Launch Alliance



Testimonials

Canada's talent in rocketry is undeniable and often proven in international competition. To hold our first competition on Canadian soil demonstrates the passion and interest of our young people. This bodes well for our future. Having witnessed the first launch in Canada is an historical event I will cherish forever.

Sylvain Laporte, Past President, Canadian Space Agency (2015-2020)





I just wanted to give my personal thanks for all the support our club has gotten from Launch Canada. It is no secret that we have had our share of struggles the past year, but looking towards the future, I see immense potential and possibility. Launch Canada was essential in us getting to this point, and for that I give my deepest thanks.

Adam Sundberg Team Captain, U-Alberta

Without a doubt, LC has made us better engineers, leaders, team members (and wilderness adventurers).

Tantalus was the 1st rocket I've managed in my life. It meant so much to me to see it launch and that would not have happened without Launch Canada.

Thanks so much, Taher Kathawala Team Captain, UBC Rocket







Testimonials

This was my first rocket competition and I am hooked! What you pulled together – and pulled off – was awesome, and the start of something special and important. Congratulations.

Amy MacLeod Vice President Corporate Communications, MDA





The Launch Canada challenge fostered an awesome atmosphere of camaraderie and collaboration. It was amazing to see teams from across the country gather to showcase their projects and technology. Launch Canada has the potential to become a catalyst for the development of outstanding Canadian rocketry expertise, especially through the focus of the organization on educational initiatives, which I have myself benefited from, as a recent rocket design team alumnus.

Joel Jean-Philyppe Past Team Captain, McGill Rocket Team

It's good to know that the Launch Canada challenge gathers students of the Canadian universities cherishing a dream of exploring the universe. I believe that such events that join the efforts of the global community will lead to breakthroughs and to economic effects at the national and international levels.

Aleksey Velmogin Lead Designer, Ukraine's Yuzhnoye Design Office





Standard Sponsorship Levels

	-	-					
	REACH FOR THE STARS \$60,000+	ESCAPE VELOCITY \$30,000+	SECOND STAGE \$15,000+	FIRST STAGE \$10,000+	GROUND CONTROL \$5,000+		
Number Available	1	3	Unlimited	Unlimited	Unlimited		
RECRUITMENT AND NETWORKING							
Launch Site VIP Passes	15	10	4	2	1		
Conference Attendance							
Promotion of Job Opportunities	٢	0	0				
VIP Launch Site Access							
Resume Bank							
Business-To-Student Speed Dating	Ø	Ø					
Facilitated Introductions							
SPEAKING OPPORTUNITIES							
Launch Day mentions			*	* 🖉			
Launch Day briefing			✓ *				
VIP Dinner		0					
Closing Ceremony	Ø						
Opening Ceremony	0						
		PROMOTION					
Conference Booth	Large, at entrance	Large, general area	Medium, general area	Small, general area	Small, general area		
Naming Opportunities	Co-branding of entire competition	Base Camp, Mission Control or Launch Area	"Adopt a Launch Pad" *				
Base Camp & Conference Banner	Co-branded with Launch Canada	Featured logo	Medium logo	Small logo	Name		
Additional Logos at Event	Prominent logo in all locations	Featured logo at mission control					
Logo on Official Shirt	Co-branded with Launch Canada	Featured logo	Medium logo	Small logo	Name		
Media & Online	Press release, custom media campaigns	Press release, Mention in social & news media	Press release, Mention in social & news media	Social media mention	Social media mention		
Website	Logo on homepage	Large logo on sponsor page	Large logo on sponsor page	Logo on sponsor page	Small logo on sponsor page		
Promotional items in conference bags	Ø	Ø	Ø	Ø			
Product Placements		0					
Logo on livestream	Ø	Ø					
Bespoke Marketing	Ø						
* Limited number avai	lable, on a first-come bo						

* Limited number available, on a first-come basis



Additional "À la carte" sponsorship items

Item	Number available to purchase	Price (\$CAD)	Notes	
Naming of Solids Launch Pad	4	7500	Sponsor's logo will be included at the launch pad, and sponsor will be mentioned during launches from that pad	
Naming + logo above conference main stage	1	7500		
Logo on Lanyards	1	5000		
Logo on Badges	1	5000		
Sponsored meal with speaking opportunity	5	4000	Meals for the attendees are available for sponsorship. The sponsor will be announced and may speak during the meal.	
Address on the official livestream (live or pre- recorded)	Unlimited	1500 each (60 seconds)		
Livestream mentions	Unlimited	1000 each		
Logo on closing ceremony cake	2	2000		
Logo on Conference Bag	1	5000		
Additional VIP Passes	Unlimited	1000 each.	Passes allow sponsors access to the mission control and launch areas, when operational safety permits.	

Additional Notes:

In-Kind Sponsorship

For both the launch event and Special Projects such as our liquid rocket engine testing workshop and turbopump development project, Launch Canada strives to showcase professional hardware, software, tools and other equipment to its students. We are always interested in in-kind donations of such items, and are happy to showcase and promote them to our participants and partners.

Prize Sponsorship

The prizes for any of the competition categories may be sponsored. These will be available on a first come, first served basis. Contact Launch Canada for more information.

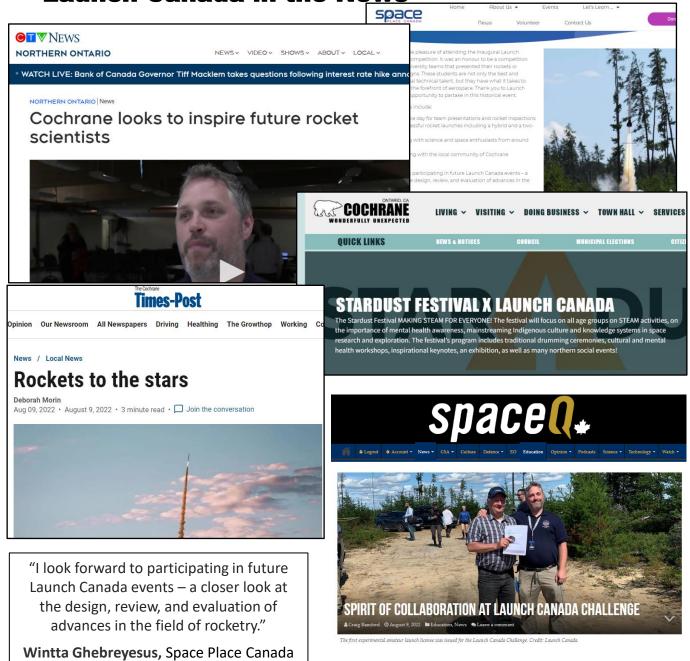
Customized Options

Launch Canada wants to ensure its supporters get the best possible value, and we are always open to discussing additional avenues for collaboration, both that the event and throughout the year.



Launch Canada in the News

Director





2021-22 Supporters

Space will be one of the important drivers of the 21st century economy. This made-in-Canada competition will spur on innovation and act as a springboard for new opportunities and collaboration in rocketry and propulsion. I wish to put my full support behind the Launch Canada Challenge.

Professor Jean-Pierre Hickey, University of Waterloo



We believe the Launch Canada Challenge will stimulate the advancement of rocket technologies and the development of related skills in the Canadian space sector. We are pleased to join forces with this Launch Canada to educate and inspire Canadian youth who dream of taking rocketry to the next level.

—Geoffrey Languedoc, Executive Director of CASI



Founding Sponsors



Dan Steinhaur President, Stein Industries





John Burgener President: Burgener Research, Telegistics Director: Rocketplane Global



Randall Lilko Research Lead, Randing Research



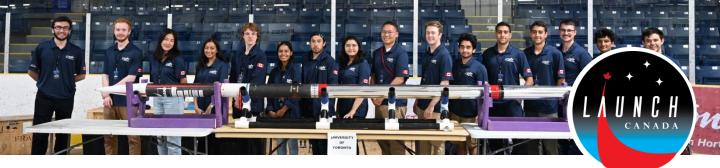


Canada has a long and proud history as a leading space-faring nation, and a talent pool that is second to none. The Launch Canada Challenge is a unique initiative that will allow students to use their talents to design, build and fly advanced rockets and technologies. Stein Industries is glad to sponsor this initiative and the activities of the future engineers and scientists that will help build Canada's economy of tomorrow.

— Dan Steinhaur

Canada was built by explorers willing to risk everything to find new lands, new trade opportunities, and new ways of life. Our company is pleased to sponsor the Launch Canada Challenge based on our belief that made-in-Canada rocketry capabilities are essential to our future as a space-faring nation.

John Burgener



Meet Our Team



Ademir Vrolijk

PhD Candidate at George Washington University specializing in innovation and incentive challenges



David LeFrancois Nuclear and aerospace professional



Ariyanna Kresnyak Controls engineer, co-founder of Arbalest Rocketry



Christopher Hobbs Avid high-powered rocketry and laminate structure enthusiast



Karina Sapelnikova Propulsion engineer at Rocket Factory Augsburg, Germany



Marc-Andre Chartrand Enthusiast of all things space and Test & Certification engineer



Jason Michaud CEO at Stardust Technologies, advocate for STEM education, northern and First Nations communities



Adam Trumpour

Gas Turbine and Rocket Propulsion Professional, President of Launch Canada



Michel Wander

Integration and test systems engineer at the Canadian Space Agency for over 20 years



Paul Shepherdson High power rocketeer and mechanical designer



Robert Bernard Structural engineer in the aerospace and defense industry



Ryan Anderson Space systems consultant President, Canadian Space Society



Simon Moffatt Responsible Engineer for upper stage propulsion at Rocket Lab



Mitchell Passarelli PhD candidate in thermoacoustic combustion instability at Georgia Tech



Zak Harrison Gas turbine and rocket propulsion engineering professional





Contact

The Launch Canada Challenge will be one of the biggest and most unique student engineering events of 2023, and represents the most dedicated, resourceful, up-and-coming students in the country. Contact us today!

> Adam Trumpour adam@launchcanada.org